



**STATE BANK OF INDIA**  
**SBI AUTO LOAN**  
**IN-PRINCIPLE OFFER LETTER**

Application Number: YLAPAL202401006008918  
CRM Application Number:24165662

Date: 16-01-2024

To, AJEET KUMAR MISHRA

We are pleased to advise that on the basis of documents submitted by you and the information furnished by you vide application dated 16- 01- 2024, we are in- principle agreeable to sanction Auto Loan up to maximum amount of Rs.11,00,000.00 , subject to fulfilment of eligibility norms and other terms and conditions governing SBI Auto Loans.

Product(Product Name)	Auto Loan
Maximum Eligible Loan Amount	Rs.11,00,000.00
Interest rate(Fixed)	9.45 % p.a.
Loan Tenure	84 months
EMI	Rs.17,951.00
Consolidated Processing Fee + (GST)	Rs.0.00
In case of difficulty please be in touch with	1) <b>Branch Head:</b> SANDEEP SINGH PANWAR 7860049862 SANDEEP.PANWAR@SBI.CO.IN  2)Mangalam Kumar MANGALAM.KUMAR@SBI.CO.IN 7991436505

Special Conditions:

- 1)Final eligible loan amount will be arrived after submission of complete sets of required documents and detailed assessment.
- 2)The interest rate and Consolidated Processing Fee quoted are subject to change after detailed assessment of loan as per eligibility and other norms.

MOST IMPORTANT TERMS AND CONDITIONS

1. SBI Car Loan
2. SBI Loyalty Car Loan
3. SBI NRI Car Loan
4. SBI Assured Car Loan
5. SBI Certified Pre-approved Car Loan
6. SBI Two-Wheeler Loan
7. SBI Super Bike loan

**Purpose for which Car loan can be availed:**

The loan will be sanctioned for the purpose purchase of new Cars/used cars, Multi Utility Vehicles (MUVs) and Semi Utility Vehicles (SUVs).

**Loan tenure:**

Maximum 84 months (Fixed Interest Rate).

Loan to Value Ratio (LTV):

Maximum LTV ratio is 85% of 'on road price' of the car(Maximum Loan amount is 100%of 'ex-showroom price).

**1. Rate of Interest:****SBI Car Loan (Fixed Interest Rate)**

Interest on the loan will be charged at the prevailing fixed rate of interest on daily reducing balance at monthly rests. SBI may at its discretion stipulate the periodicity of computation of interest.

Interest Rates will be charged according to the CIC score of the customers at the time of sanction of Loan.

**Calculation of Interest: -**

Interest on the amount of the will be applied at the prevailing rate per annum on daily reducing balance with monthly rests.

**Penal interest: -**

(a) For Loans above Rs.25000/- , if the irregularity exceeds EMI or Installment amount, for a period of one month, then penal interest would be charged @2% p.m. (over and above the applicable interest rate) on the overdue amount for the period of default.

**Bounced cheque Charges:**

A penalty of Rs 500/- + GST will be charged for every bounced cheque. The rate may vary from time to time.

**Repayment:**

The repayment date to be fixed in succeeding month to coincide with the date on which borrower's major income flow happens.

Wherever NACH is available, the Bank may use the service for paperless debit of installments.

**Pre-Payment penalty: - Nil**

**Security:**

- a) Borrower undertakes to get hypothecation to the Bank marked in Registration book of the vehicle immediately after purchase of the vehicle.
- b) Bank will verify the original RC book for noting down the charges in favor of the Bank on submission by the customer within 120 days of disbursement of loan from Vahan.nic.in.
- c) In the event of delay in submission of RC Book by the customer at the Bank after registration / noting the hypothecation lien of the Bank with the Registering Authority within 120 days from the date of disbursement, the Bank shall be entitled to charge Rs.2500/- + GST per month till the time of such registration/noting with the authority.

**Insurance:**

- a. The vehicle purchased is to be kept comprehensively insured for the market value or at least 10% above the loan amount outstanding, whichever is higher, and the Bank's interest as a financier should be noted in the Certificate of insurance and Insurance policy. The borrower must ensure that renewal of insurance is done on the due dates and ensure a copy reaches the Bank for its record.
- b. The Borrower shall always be responsible to ensure that the insurance policy in respect of the hypothecated assets remain valid till all the dues of the bank are repaid and to keep such insurance policy renewed each year.

The Bank shall not be liable for any consequences arising from non- renewal of insurance in any year, even if the Bank has in any previous year renewed the insurance of the hypothecated assets by debiting the borrower's account for failure of the Borrower to renew such insurance policy.

**Inspection:**

For Standard Asset accounts periodical inspections are waived after the initial inspection. However, if there is a default of 1 monthly installment, inspection would be required.

The inspection charges are to be recovered every time an inspection is carried out as per the laid down instructions. The inspection fee of Rs. 350/- + GST will be recovered by the inspecting branch by raising a debit on the financing branch and credit it to its commission a/c.

**2. Fees and charges:****a. Processing fee:**

For Car Loan on Fixed Rate of Interest: When loans are sanctioned: @0.25% of the loan amount subject to

minimum Rs. 1000/- +GST and Maximum of Rs. 7500/-+GST

## **b. Foreclosure Charges: -**

Will be levied @ 2% + GST on the balance, in case foreclose within 2 years from the date of disbursement of loan. (For Loan sanctioned after 25.08.2018). In the event of application of the Foreclosure charges by CBS in loan cases sanctioned before 25.08.2018, branches to refund the same to the borrower.

## **3. Other Charges:**

(a) All expenses like valuer's fees, insurance premia, stamp duty, registration charges, registration charges for CERSAI, hypothecation verification charges on VAHAN Site, SMS and Tele-calling charges and other incidental expenses incurred in connection with the loan are to be borne by the borrower.

(b) Other charges under SBI Car Loan

(i) Vahan Search Charges: Rs 50 per instance+GST

(ii) Cheque /ECS swap charges Rs.400/- per instance + GST

(iii) Amortization schedule charges Rs.100/- per instance+GST.

(iv) Statement of account charges, monthly free, for duplicate Rs.112/- +GST

(v) Pre-payment statement charges Rs.100/- +GST

(vi) Duplicate NOC charges Rs.300/- instance+GST.

(vii) NOC for conversion from Petrol to LPG/CNG Rs. 400/- per instance +GST

(vii) Revalidation of NOC charges Rs.400/- per instance +GST

(viii) Loan re-scheduling charges Rs.500/- per instance+GST.

**4.** State Bank of India retains the right to alter any charges or fees from time to time or to introduce any new charges or fees, as it may deem appropriate, with due intimation to customer.

## **5. Disbursement:**

The loan will be disbursed only on the following conditions:

Loan Amount will be credited to the account of supplier/dealer by way of RTGS/NEFT facility or through CBS system for accounts maintained with SBI.

All necessary statutory compliances are in place.

The Bank reserves the right to collect any tax if levied by the State/Central Government and/or other Authorities in respect of this transaction.

## 6. KYC:

All loans will be sanctioned after completion of KYC verification.

## 7. CIBIL Disclosure:

The Borrower(s) hereby agree and give consent for disclosure by the Bank all or any (a) information and data relating to the Borrower(s) (b) information or data relating to any credit facility availed or/to be availed by the Borrower(s) and default, if any, committed by the Borrower(s) in discharge of his/their such obligation as the Bank may deem appropriate and necessary, to disclose and furnish to Credit Information Bureau (India) Ltd. (CIBIL), and any other agency authorized in this behalf by RBI

## Disclosure:

State Bank of India is authorized to disclose from time to time any information relating to the loan to any credit bureau (Existing or Future) approved by Government of India and Reserve Bank of India without any notice to the borrower. State Bank of India is also authorized to make inquiries with the Credit Information Bureau of India (CIBIL) and get the applicants Credit Information Report.

## 8. Default:

In case of default i.e. if the amount due is not paid by due date, the customer will be sent reminders from time to time for payment of any outstanding on his loan account, by post, fax, telephone, email, SMS messaging and/or through third parties appointed for collection purpose to remind, follow-up and collect dues.

9. TAT: The loan applications with complete information and required documents will be disposed within a period of 2 days at urban Centers and 4 days at Rural Centers.

10. Customer Service: For any service-related issue, customer can get in touch with SBI by:

Calling Customer helpline numbers

Contact Customer Grievance cell at our Local Head Offices

Write to Grievance cell at our Local Head Offices

(Details on helpline numbers and Grievance cell available on [www.sbi.co.in](http://www.sbi.co.in)) In case a customer is not satisfied with the handling of Grievance by the Local Head Office, a communication may be sent (enclosing the message sent earlier to the Local Head Office) to the –

**Deputy General manager (Customer Service), Customer Service Dept, State Bank of India, State Bank Bhawan, 4th floor, Madam Cama Road, Mumbai- 400021, Telephone Number. (022) 22029456, 22029451, 22740432, 22740431, 22740433 Fax No. (022) 22742431.**

e-mail address: [dgm.customer@sbi.co.in](mailto:dgm.customer@sbi.co.in)

## Annexure-A

### Key Fact Statement RLMS Application ID -

1	Name of the Borrower/s	AJEET KUMAR MISHRA
2	Loan amount	Rs. 11,00,000.00
3	Loan term	7 Years 0 months
4	Interest type	Fixed
5	(a) Interest chargeable (In case of Floating Rate Loans) (b) Interest chargeable (In case of Fixed Rate Loans)	(a) NA (b) ROI 9.45 % p.a. {8.65 %(MCLR)+0.8 % (Spread)-0 %(Concession)}
6	Date of reset of interest	NA(Fixed Rate loan)
7	Mode of communication of changes in interest rates	Bank's web- site: www.sbi.co.in entry in statement of loan account
8	<b>Fee payable</b>	
a	Processing Fee	Rs. 0.00
b	During the term of the loan	Nil (Cost of insurance of the property has to be borne by the customer)
c	On foreclosure	Will be levied @ 2% + GST on the balance, in case foreclose within 2 years from the date of disbursement of loan. (For Loan sanctioned after 25.08.2018). In the event of application of the Foreclosure charges by CBS in loan cases sanctioned before 25.08.2018, branches to refund the same to the borrower.
d	On Pre-Payment	Nil
e	Fee refundable if loan is not sanctioned	25% of the Processing Fee will be retained if the application is rejected after pre- sanction survey subject to Minimum of Rs. 510/- and maximum of Rs. 2550/- . (Only when regular processing fee of 0.50% plus applicable Goods and Services Tax of loan amount recovered)

f	Conversion Charges for switching from floating to fixed interest and vice-versa	NA
g	Penalty for delayed payments	i) If the EMI/Installment(s) is not credited in the loan account of the borrower within 7 days from the date of ECS/SI/PDCs, Rs 500/ + Goods and Services Tax will be recovered. ii) In case account becomes overdue, penal interest rate at 2% per month on overdue installment for overdue period will be recovered.
9	EMI payable	Rs. 17,951.00
10	Details of security/ collateral obtained	Manufacturer : MARUTI Asset Model : XL6 Asset Variant : XL6 Zeta Petrol
11	Date on which the annual outstanding balance statement will be issued	As on 31st March every Year.

**Acknowledged (Borrower)**

**Date:**

**Place:**

**Authorized Signatory**

**State Bank of India**

**Branch/CPC:**